

Message Text

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12

ACTION PM-07

INFO OCT-01 NEA-10 ADP-00 CIAE-00 INR-10 NSAE-00 RSC-01

AID-20 IGA-02 DODE-00 EB-11 RSR-01 /063 W

----- 090207

R 141412Z JUL 73

FM AMEMBASSY JIDDA

TO SECSTATE WASHDC 4344

UNCLAS JIDDA 2927

EO 11652: N/A

TAGS: MASS, SA

SUBJ: MEDICAL SERVICES CONTRACT ADMINISTRATION TEAM

REF: USMTM 120925Z JUL 73

REFTEL BEING REPEATED FOR UR INFO

E RUQPRYA #4945 1930925

ZNR UUUUU

O P 120925Z JUL 73

FM USMTM DHAHRAN SAUDI ARABIA//C//

TO RUFLAAA/DIVENGR USAEDM LEGHORN ITALY//MDDVM//

INFO RUEKJCS/SECDEF WASH DC//OASD/ISA//

RUSNAAA/USCINCEUR VAIHINGEN GER//ECJG//

RUEADWD/DA WASH DC//DAEN-MCC-S//

RUESRA/AMEMBASSY JIDDA

RUQPRYD/DISTENGR RIYADH

ZEN/USAS RIYADH

UNCLAS

SUBJECT: MEDICAL SERVICES CONTRACT ADMINISTRATION TEAM

A. KAGNEW STATION (COL DURHAM, SENDER) 271240Z NOV 72

(NOTAL)

B. MDDVM 061532Z DEC 72 (NOTAL)

C. AMEMBASSY JIDDA 071048Z DEC 72 (NOTAL)

D. DAEN-MCC-S 131427Z DEC 72 (NOTAL)

1. THE VICE MINISTER OF DEFENSE AND AVIATION, PRINCE
TURKI, HAS MADE AN URGENT APPEAL TO THIS MISSION FOR

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ASSISTANCE WITH AN AMBITIOUS PROGRAM TO UPGRADE THE

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MILITARY HEALTH SERVICES IN SAUDI ARABIA. SPECIFICALLY, PRINCE TURKI WANTS A SMALL MEDICAL SERVICES CONTRACT TEAM TO:

A. PROVIDE IMMEDIATE ASSISTANCE TO MODA IN REVIEWING A NUMBER OF HOSPITAL STAFFING, RENOVATION AND CONSTRUCTION CONTRACT BIDS THAT, FOR REASON OF FISCAL CONSTRAINTS, MUST BE AWARDED PRIOR TO RAMADAN (26 SEP 72).

B. PROVIDE LONG TERM (MINIMUM TWO YEARS) ASSISTANCE IN THE ADMINISTRATION OF CONTRACTS FOR THE STAFFING AND RENOVATION OF NEW HOSPITALS AND MEDICAL FACILITIES THROUGHOUT THE COUNTRY.

2. THIS IS NOT A NEW PROGRAM, AS A REVIEW OF REFS A THRU D WILL INDICATE. WITH COE COOPERATION, USMTM FELT THAT WE HAD AN ACCEPTABLE SOLUTION IN LATE 1972, I.E., THE BENDIX CONTRACT WOULD BE EXPANDED TO INCORPORATE THE CONTRACT ADMINISTRATION FUNCTIONS REQUESTED BY MODA. UNFORTUNATELY, MODA DECLINED TO TAKE ADVANTAGE OF THIS OPPORTUNITY, BECAUSE THE BENDIX CONTRACT IS DUE TO EXPIRE IN NOV 74 AND WOULD THEREFORE NOT SATISFY MODA'S LONG-

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RANGE REQUIREMENTS. DESPITE MODA'S REJECTION OF THIS APPROACH, PRINCE TURKI HAS EMPHASIZED THAT MODA STRONGLY DESIRES USG ASSISTANCE IN THIS PROJECT, AND THEREFORE ONCE AGAIN TURNED TO USMTM FOR DIRECT SOLUTION OF THE PROBLEM.

3. IN RESPONSE TO PRINCE TURKI'S REQUEST USMTM HAS TAKEN FOLLOWING ACTIONS:

A. IN CONJUNCTION WITH THE MODA DIRECTOR OF MEDICAL SERVICES AND DISTENGR/RIYADH, WE HAVE DETERMINED THAT MODA REQUIRES EXPERTS EXPERIENCED IN:

- (1) HOSPITAL ADMINISTRATION
- (2) MEDICAL SUPPLY

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(3) CONTRACT LAW/ADMINISTRATION

(4) CONSTRUCTION/DESIGN ENGINEERING

B. USMTM HAS EVALUATED OUR IN-HOUSE CAPABILITY TO SATISFY MODA'S IMMEDIATE REQUIREMENTS. WE HAVE DETERMINED THAT FOR THE IMMEDIATE REQUIREMENTS WE CAN UTILIZE OUR ARMY MEDICAL SERVICES CORPS ADVISOR IN A LIMITED CAPACITY. THIS INDIVIDUAL CAN PERFORM THE FUNCTIONS OF HOSPITAL ADMINISTRATOR AND MEDICAL SUPPLY OFFICER AS AN INTERIM MEASURE,

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LEAVING THE FUNCTIONS OF ENGINEER AND CONTRACT LAWYER/
ADMINISTRATOR YET TO BE FULFILLED.

C. REQUESTED EUCOM ASSISTANCE IN PROVIDING THE SERVICES
OF A CONTRACT LAWYER AND A CONSTRUCTION/DESIGN ENGINEER
ON AN IMMEDIATE TDY BASIS, FOR THE PURPOSE OF REVIEWING
BIDS ON HAND. THIS REQUEST IS CURRENTLY BEING STAFFED
BY EUCOM AND SECDEF, AND WE ANTICIPATE THAT, EVEN AFTER
APPROVAL, IT WILL TAKE SOME TIME TO SELECT AND DEPLOY
THE REQUESTED INDIVIDUALS.

D. IN ORDER TO SATISFY MODA'S LONG-RANGE REQUIREMENTS,
USMTM IS CURRENTLY STUDYING THE POSSIBILITIES OF (1)
REVISING OUR JTD TO INCLUDE THE REQUIRED EXPERTISE, AND
(2) REQUESTING DEPLOYMENT OF A TECHNICAL ASSISTANCE
FIELD TEAM (TAFT) .

4. OUR IMMEDIATE PROBLEM NOW, AND THE ONE WITH WHICH
WE REQUIRE YOUR ASSISTANCE, IS THAT OF USING ALL AVAIL-
ABLE IN-COUNTRY RESOURCES TO CARRY THE BALL UNTIL OUTSIDE
ASSISTANCE IS MADE AVAILABLE. SINCE THE DISTENGR/RIYADH
ALREADY HAS AN ORGANIZATIONAL CAPABILITY FOR ADMINISTERING
CONTRACTS, WE HAVE APPROACHED COL DURHAM ON THE POSSIBILITY

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OF PROVIDING US TEMPORARY ASSISTANCE IN THIS AREA. COL
DURHAM HAS INDICATED THAT ALTHOUGH HIS ORGANIZATION IS
HARD PRESSED BY OTHER REQUIREMENTS AT THIS TIME, HE WOULD
BE WILLING TO ALLOW HIS CONTRACT ADMINISTRATION PERSONNEL
TO PINCH HIT FOR A SHORT TIME, SUBJECT TO YOUR APPROVAL.
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COL DURHAM HAS MADE IT CLEAR THAT HIS ORGANIZATION IS
UNABLE TO TAKE ANY ACTION IN THIS REGARD WITHOUT YOUR
SPECIFIC AUTHORIZATION.

5. REQUEST, THEREFORE, YOUR CONCURRENCE FOR DISTENGR/
RIYADH TO BECOME INVOLVED IN REVIEWING BIDS ON A TEMPO-
RARY BASIS. SPECIFICALLY, COE CONTRACT ADMIN PERSONNEL
WOULD ASSIST MODA IN REVIEWING AND EVALUATING SIX
MILITARY HOSPITAL STAFFING/CONSTRUCTION BIDS (VALUED AT
\$60-70 MILLION) SUBMITTED BY THE FOLLOWING COMPANIES:

- A. AID/SIYANCO (US)
- B. RAYTHEON/AUD (US/LEBANESE)
- C. SODETEG (FRENCH)
- D. CONAM (US)
- E. WHITTAKER (US)
- F. EURO/SIXTEM (BELGIUM)

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6. COE PERSONNEL WOULD BE EXPECTED TO MAKE RECOMMENDATIONS PRIMARILY ON QUALIFICATION OF CONTRACTOR'S PROPOSALS RATHER THAN DESIGNATION OF "BEST BID." IN NO WAY WOULD THESE PERSONNEL ATTEMPT TO PASS JUDGMENT ON THE CONTRACTORS' ORGANIZATION, PAST RECORD, OR POTENTIAL TO PERFORM UNDER THE TERMS OF A NEW HOSPITAL CONTRACT; THEREFORE, RECOMMENDATIONS WILL BE MADE SOLELY ON HOW WELL THE VARIOUS BIDS RESPOND TO SAUDI SPECIFICATIONS. WE WISH TO EMPHASIZE THAT MODA HAS SOLE RESPONSIBILITY FOR SOURCE SELECTION.

7. CHIEF USMTM IS OF THE OPINION THAT IT IS HIGHLY IMPORTANT TO DEMONSTRATE THAT WE ARE CAPABLE OF RESPONDING TO MODA'S REQUEST FOR ASSISTANCE. WE REALIZE THE EXTRAORDINARY NATURE OF THIS REQUEST; HOWEVER, WE WOULD GREATLY APPRECIATE YOUR APPROVAL FOR COE PARTICIPATION IN THIS VITAL PROJECT.

8. CHIEF USMTM, IS SCHEDULED TO MEET WITH PRINCE SULTAN 14 JUL 73 TO DISCUSS THIS AND OTHER PROGRAMS; THEREFORE, REQUEST YOUR RESPONSE BY IMMEDIATE MESSAGE. UNQUOTE THACHER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 14 JUL 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973JIDDA02927
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: JIDDA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19730733/aaaaayfb.tel
Line Count: 192
Locator: TEXT ON-LINE
Office: ACTION PM
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 4
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 73 USMTM 120925Z JUL 73
Review Action: RELEASED, APPROVED
Review Authority: boyleja
Review Comment: n/a
Review Content Flags:
Review Date: 17 JAN 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <17-Jan-2002 by phillir0>; APPROVED <11 FEB 2002 by boyleja>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: MEDICAL SERVICES CONTRACT ADMINISTRATION TEAM
TAGS: MASS, SA
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005